
Contract

1 message

Vogel Matthias RUAG [REDACTED]

Tue, May 15, 2018 at 12:43 AM

To: "Jim O'Shaughnessy ([REDACTED])" [REDACTED]

Dear Jim,

hope you are doing well and had a good NRA Show. Sorry for delay in our contractual prozess.

Attached you find the legally approved version. They made some changes in the wording to make it more precise even for a third party to understand what was meant. Please check.

Our CFO has one point we should think about. He mention that we need to reduce the risk for RUAG in the case if – for example – PRIME sell all Products in 2018 and only have to pay 722 KUSD at year end. This we should take in consideration maybe with the supplement that PRIME have to pay directly for all sales exceeding 50% of minimum sales goal per year. EXAMPLE: PRIME sell in 2018 for 1200 KUSD (66% above minimum sales goal). Then PRIME have to pay 722 KUSD + (1200 KUSD – 1083 KUSD) = 839 KUSD.

Please think about this risk mitigation for RUAG and let me know if you are OK with this. I assume it is more a theoretical scenario but we need to cover this also.

Jim, I think we are really close and can finalize this contractual topic to concentrate on future business growth.

Thanks for your patience.

Best regards

Matthias

Matthias Vogel

Vice President Business Development

RUAG Ammotec GmbH
Kronacher Strasse 63
90765 Fuerth
Germany

Phone: + [REDACTED]

Fax: + [REDACTED]

E-mail: [REDACTED]

Sitz der Gesellschaft: Fürth

HRB 9128 Amtsgericht Fürth

Aufsichtsratsvorsitzender:

Urs Breitmeier

Geschäftsführung:

Christoph M. Eisenhardt, Vorsitzender

Christian Lutz, Niklaus Heimberg



Addendum to Citizens Supply Agreement_Final_MV.doc

71K